

Message Text

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ACTION EUR-12

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P R 201505Z JUN 77
FM AMEMBASSY MOSCOW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8908
AMCONSUL LENINGRAD

UNCLAS SECTION 1 OF 2 MOSCOW 8841

FOR BEWT/TPD (ROBB)

FOR EUR/SOV (EDGAR)

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJECT: STATUS OF PLANNING FOR SEMINAR/MINI-EXHIBIT SCHEDULE
(SEPT 1977 THROUGH SEPT 1978)

REF: (A) USDOC 10321, (B) MOSCOW 7950, (C) MOSCOW 8239

1. SUMMARY: DURING PAST TEN DAYS, COMATT, DEPDIR USCO AND COMOFF HAVE MET WITH CHAMBER OF COMMERCE, STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY (SCST) AND VARIOUS INDUSTRIAL MINISTRY OFFICIALS TO CLARIFY STATUS OF OUR S/ME SCHEDULE FOR PERIOD IN QUESTION AND TO ATTEMPT TO CLEAR UP ANY DIFFICULTIES WHICH MAY HAVE ARISEN ON SOVIET SIDE. THIS CABLE PROVIDES LATEST INFORMATION AVAILABLE TO US ON EACH EVENT, INCLUDING, WHERE APPROPRIATE, REFERENCE TO MOST RECENT CABLE REPORTS ON S/MES IN QUESTION. BASICALLY, WE EXPECT THAT ALL OF OUR SCHEDULED EVENTS WILL RECEIVE GREEN LIGHT FROM SOVIETS IN COMING WEEKS. END SUMMARY.

2. CONCRETE '77 (SEPTEMBER 26-30): ALL ON TRACK FROM
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WHERE WE SIT. FULL DETAILS CONTAINED MOSCOW 8664.

3. GARMET '77 (OCTOBER 17-21): USDOC 10901 REFERS. CHAMBER OF COMMERCE REPORTS THAT THERE IS NO RPT NO GARMET TEXTILE SHOW IN USSR SCHEDULED EITHER DURING OR NEAR THIS TIME PERIOD.

4. FIRE DETECTION AND PREVENTION SYSTEMS EQUIPMENT
(NOVEMBER 14-18): WE OBTAINED ACCEPTANCE IN PRINCIPLE FOR S/ME ON THIS THEME FROM CHAMBER ON JUNE 8 AND FROM BOTH SCST AND GOSSGRAZHDANSTROY ON JUNE 16. SCST SUGGESTS WE CONTACT MOSSOVIET AND INTOURIST AS WELL, AND WE ARE ARRANGING MEETINGS WITH BOTH ORGANIZATIONS FOR WEEK OF JUNE 20. GOSSGRAZHDANSTROY HAS PROMISED SPECIFIC THEME RECOMMENDATIONS AND NAMES OF ANY U.S. FIRMS THEY WOULD LIKE TO SEE PARTICIPATE BY JUNE 27. IN MEANTIME, WE CAN REPORT THAT AMONG SOVETS WITH WHOM WE HAVE TALKED THUS FAR, CONSENSUS IS THAT THEME SHOULD FOCUS ON FIRE D&P SYSTEMS FOR RESIDENTIAL BUILDINGS (APARTMENTS, HOTELS, SCHOOLS, HOSPITALS, ETC.) RATHER THAN ON INDUSTRIAL PLANTS AND FACTORIES. IN VIEW OF OUR EARLIER APPREHENSION OVER POSSIBLE SOVIET SENSITIVITY IF WE RAISED SUBJECT WITH THEM, WE ARE PARTICULARLY GRATIFIED BY THEIR READY ACCEPTANCE OF THEM AND SUGGESTIONS AS TO ITS GENERAL FOCUS. REGARDING U.S. FIRM PARTICIPATION, LOCAL HONEYWELL REP. SAYS HIS FIRM IS DEVELOPING SYSTEMS APPROACH TO FIRE DETECTION AND PREVENTION AND WOULD BE KEENLY INTERESTED IN PARTICIPATING IN S/ME. GIVEN SUDDEN SURGE OF INTEREST IN THIS TOPIC BY SOVIETS AS RESULT OF ROSSIYA FIRES JUST BEFORE 1980 OLYMPIC GAMES, WE SUGGEST MEDICAL AND SURGICAL EQUIPMENT S/ME BE MOVED BACK TO FEBRUARY 1978 SLOT IN ORDER THAT WE CAN TAKE EARLY ADVANTAGE OF WHAT MAY BE SIGNIFICANT TRADE OPPORTUNITY FOR U.S. SUPPLIERS OF FIRE DETECTION AND PREVENTION EQUIPMENT. PENDING RESULTS OF OUR MEETINGS WITH UNCLASSIFIED

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MOSSOVIET AND INTOURIST AND RECEIPT OF THEME SUGGESTIONS FROM G GOSSGRAZHDANSTROY, WE PROPOSE THAT BEWT GIVE SERIOUS AND TIMELY CONSIDERATION TO POSSIBILITY OF INVITING EXPERIENCED U.S. FIRE CHIEF TO SERVE AS CHAIRMAN OF S/ME -- MUCH AS WEST GERMANS HAVE DONE (FRANKFURT 3546). OUR THOUGHTS ON THIS IDEA WILL BE EXPANDED IN CABLE REPORTING RESULTS OF OUR MEETINGS AT MOSSOVIET AND INTOURIST.

5. PRINTING AND GRAPHIC ARTS EQUIPMENT AND TECHNOLOGY
(DECEMBER 12-16): AS REPORTED MOSCOW 8239, COMATT AND COMOFF MET JUNE 9 WITH STATE COMMITTEE FOR PUBLISHING HOUSES, PRINTING PLANTS AND THE BOOK TRADE (SCPH) TO DISCUSS SUBJECT EVENT. A.F. KURILKO, DEPUTY CHIEF OF FOREIGN RELATIONS SECTION, PHONED USCO JUNE 17 TO INFORM US THAT SCPH HAD APPROVED PGA S/ME IN PRINCIPLE AND THAT OUR REQUEST FOR DETAILED THEME SUGGESTIONS AND PARTICULAR U.S. FIRMS TO INVITE HAD BEEN PASSED TO SCPH TECHNICAL DEPARTMENT FOR EARLY ACTION. WE WILL BE IN TOUCH WITH SCPH DURING WEEK JUNE 20 TO KEEP BALL ROLLING. SCST ALSO INDICATED TO US ITS APPROVAL OF EVENT.

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6. LOGGING INDUSTRY EQUIPMENT AND TECHNOLOGY (JANUARY 16-20, 1978): MOSCOW 8628 REFERS. SCST HAS SIGNALLED ITS APPROVAL TO MINISTRY OF TIMBER AND WOOD PROCESSING.

7. MEDICAL/SURGICAL INSTRUMENTATION AND TECHNOLOGY (FEBRUARY 20-24, 1977): COMATT/COMOFF WILL MEET WITH DR. MEZHEVITINOV AT MINHEALTH ON JUNE 22 TO DISCUSS EVENT. WE UNDERSTAND INFORMALLY, HOWEVER, THAT MEZHEVITINOV NOT LIKELY AT THAT TIME TO ADVISE US AS TO SPECIFIC THEMES BEYOND THOSE WE PROVIDED IN LETTER TO MINISTRY OF HEALTH DRAWING UPON DR. STANLEY SILVERBERG'S EXCELLENT REPORT OF WHAT HE LEARNED ABOUT SOVIET NEEDS AND INTERESTS IN THIS AREA DURING MEDITSINSKAYA APPARATURA IN TASHKENT IN APRIL. WE WILL PRESS MEZHEVITINOV TO DELINEATE FROM AMONG THEME AREAS INCLUDED IN OUR LETTER THOSE WHICH HAVE MOST APPLICABILITY IN LIGHT OF CURRENT PURCHASE PLANS IN MINISTRY AND ADVISE. INCIDENTALLY, MR. DAVID M. LINK, DIRECTOR, BUREAU OF MEDICAL DEVICES AND DIAGNOSTIC PRODUCTS, FOOD AND DRUG ADMINISTRATION (8757 GEORGIA AVENUE, SILVER SPRINGS, MD., TEL: 301-427-7163) VISITED USCO JUNE 15 AND TOLD COMATT THAT HE WOULD BE PLEASED TO COOPERATE WITH BEWT/TDD IN ANY WAY TO INSURE PROPER RECRUITMENT FOR THIS S/ME AND TO ADVISE REGARDING POSSIBLE S/ME CHAIRMAN. (LINK WAS IN MIDDLE OF EIGHT-DAY VISIT
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TO USSR TO ATTEND WORLD ELECTROTECHNICAL CONGRESS.

MOSCOW 7095 REFERS.)

8. AIR POLLUTION MONITOR AND CONTROL INSTRUMENTATION AND TECHNOLOGY (MARCH 20-24, 1978): SCST INFORMED US THAT THEY HAD BEEN IN TOUCH WITH FOLLOWING THREE MINISTRIES, ALL OF WHOM HAD EXPRESSED POSITIVE INTEREST IN S/ME ON THIS TOPIC:

- MINISTRY OF CHEMICAL AND PETROLEUM MACHINE BUILDING
- MINISTRY OF CHEMICAL INDUSTRY

- MINISTRY OF PETROLEUM REFINING AND PETROCHEMICAL INDUSTRY.

WE ARE REQUESTING MEETINGS AT EACH OF THESE MINISTRIES AND AT HYDROMET FOR WEEK OF JUNE 27 AND TO SEEK THEIR SPECIFIC THEME RECOMMENDATIONS, U.S. FIRMS TO INVITE, ETC., AND WILL ADVISE.

9. S/ME WITH MINISTRY OF LAND RECLAMATION AND WATER RESOURCES (APRIL 17-21, 1978):

WE ARE REQUESTING APPOINTMENT AT MINISTRY OF LAND RECLAMATION AND WATER RESOURCES TO ATTEMPT FURTHER DEFINITION OF THEME IN LIGHT OF COMMENTS IN USDOC 10242. SCST TOLD US THEY HAD BEEN UNABLE TO UNCOVER STRONG INTEREST IN S/ME ON THIS THEME, BUT WERE UNAWARE OF OUR EARLIER POSITIVE DISCUSSION WITH MINISTRY. ONE WONDERS HOW HARD THEY TRIED.

10. EQUIPMENT AND TECHNOLOGY USED IN GEOLOGICAL AND MINERAL PROSPECTING (MAY 15-19, 1977):

SCST SAID THAT THEY WERE STILL LOOKING INTO THIS TOPIC AND APPROPRIATE MINISTRIES AND WOULD ADVISE. IN MEANTIME, UNCLASSIFIED

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WE ARE HOLDING OFF FROM CONTACTING MINISTRY OF GEOLOGY AND OTHER ORGANIZATIONS UNTIL ISSUE OF STAGING TSS OUTSIDE OF MOSCOW IS RESOLVED (MOSCOW 8809 AND PREVIOUS REFER).

11. EQUIPMENT AND TECHNOLOGY IN ARCTIC OIL AND GAS EXPLORATION AND PRODUCTION (SEPTEMBER 25-29, 1977):

SCST SAID THAT THEY HAD DISCUSSED THIS THEME WITH FOLLOWING THREE MINISTRIES, AND THAT ALL THE THREE HAD EXPRESSED STRONG INTEREST IN EVENT:

- MINISTRY OF CONSTRUCTION OF PETROLEUM AND GAS INDUSTRY ENTERPRISES
- MINISTRY OF GAS INDUSTRY
- MINISTRY OF OIL

WE ARE SEEKING MEETINGS WITH EACH OF ABOVE MINISTRIES
AND WILL ADVISE.
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